

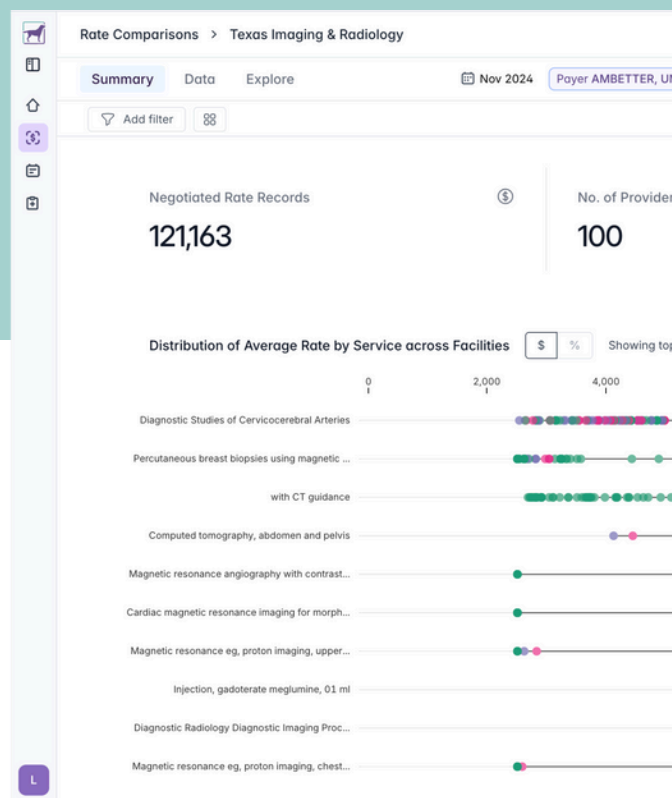
# TRUSTED PRICE INTELLIGENCE

*Democratizing price transparency insights for Healthcare Payers*

The Federal Price Transparency regulations have created a powerful new way for healthcare payers to gain market intelligence and improve their competitive positions, but achieving real business value from price transparency data or Machine-Readable Files (MRF) has proven a significant challenge.

PurpleLab's **Trusted Price Intelligence** solutions unlock the value of price transparency by **integrating payer and hospital MRF data with longitudinal claims data, remittance data and industry-leading referential data sets** — *delivering a complete financial picture with real-world clinical insights.*

- ✓ **Benchmark your contracted rates** against competing payers for market positioning
- ✓ Understand how **procedures and services are coded and reimbursed** on provider contracts with competing payers
- ✓ Assess and compare provider service line offerings, utilization, and pricing to understand if they are **meeting member population needs**
- ✓ **Protect favorable reimbursement rates** or support strategic rate adjustments
- ✓ Understand **market rate positions** to inform new market expansion strategies



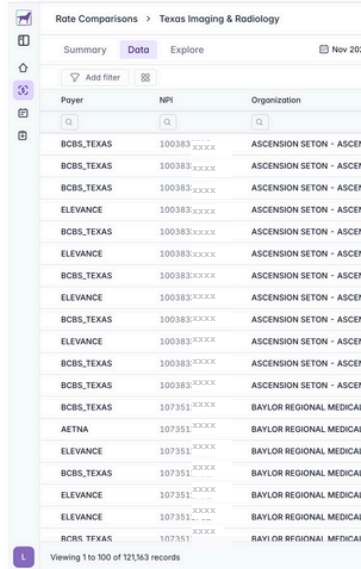
## RATE EXPLORER

*Insight readiness with real-time exploration*

## RATE EXPLORER

A self-service platform that offers real-time exploration into,

- Provider NPIs
- Place of Service
- Clinical Service Line Details
- Payers
- Plan Type
- Billing Details
- Negotiated Rates and Types
- Validated Reimbursement Rates
- Claims Volumes



The screenshot shows the 'Rate Comparisons' interface for 'Texas Imaging & Radiology'. It has tabs for 'Summary', 'Data', and 'Explore'. Below the tabs is a table with columns for 'Payer', 'NPI', and 'Organization'. The table contains multiple rows of data, including payers like BCBS, TEXAS and ELEVANCE, and organizations like ASCENSION SETON - ASCENS and BAYLOR REGIONAL MEDICAL C. At the bottom, it says 'Viewing 1 to 100 of 121,563 records'.

Payer	NPI	Organization
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
ELEVANCE	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
ELEVANCE	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
ELEVANCE	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
ELEVANCE	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	100383XXXX	ASCENSION SETON - ASCENS
BCBS, TEXAS	107351XXXX	BAYLOR REGIONAL MEDICAL C
AETNA	107351XXXX	BAYLOR REGIONAL MEDICAL C
ELEVANCE	107351XXXX	BAYLOR REGIONAL MEDICAL C
BCBS, TEXAS	107351XXXX	BAYLOR REGIONAL MEDICAL C
ELEVANCE	107351XXXX	BAYLOR REGIONAL MEDICAL C
ELEVANCE	107351XXXX	BAYLOR REGIONAL MEDICAL C
BCBS, TEXAS	107351XXXX	BAYLOR REGIONAL MEDICAL C

## NEED ACCESS TO THE UNDERLYING DATA?

Our Trusted Price Intelligence solution offers a **query-ready source file option**, providing validated payer reimbursement rates (allowed amounts), comprehensive negotiated rates, provider demographics, payer specifics, and procedure-level details.

## UNLOCK THE VALUE OF TRANSPARENCY WITH PURPLELAB INSIGHTS

### ✓ Claim Volume Metrics

- Negotiate contracts based on actual volume trends/insights
- Highlight and obtain fair rates for high-volume procedures or services that drive costs

### ✓ Validated Reimbursements

- A full cycle understanding of charges related to actual paid amounts
- Real-world validation of self-reported negotiated rates

### ✓ Provider Hierarchies

- View peers/competitors at the health system aggregate level – while capturing all individual care settings under their umbrella

### ✓ Clinical Service Lines

- View aggregate categories and subcategories of procedures or services (e.g., oncology, cardiology)
- Focus on high-margin areas, rolled up to a macro level, and understand at what “grouping level” you need to negotiate

### ✓ Standardized Payer

- Enable direct comparisons of the same procedures/services across payers with accuracy from mastered payer and plan-level insights